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Pro Forma Statement of Cash Flow

	Initial	Year ended March, 2004	Year ended March, 2005	Year ended March, 2006
Cash inflows				
Cash from sales	\$0.00	\$1,052,850.00	\$1,212,500.00	\$1,396,358.69
Owner investment	\$800,000.00	\$0.00	\$0.00	\$0.00
Loan advances	\$214,000.00	<u>(\$31,874.95)</u>	<u>(\$31,981.57)</u>	<u>(\$32,095.91)</u>
Total cash inflow	\$1,014,000.00	\$1,020,975.05	\$1,180,518.43	\$1,364,262.78
Cash outflows				
Bank fees and interest	\$0.00	\$17,319.33	\$14,476.71	\$11,626.37
Cost of Sales	\$0.00	\$622,234.35	\$716,587.50	\$825,247.99
General Operating	\$0.00	\$194,777.25	\$224,312.50	\$258,326.36
Management salaries	\$0.00	\$42,114.00	\$48,500.00	\$55,854.35
Wages	\$0.00	\$105,285.00	\$121,250.00	\$139,635.87
Purchase of assets	\$246,496.37	\$902.50	\$5,405.65	\$6,225.35
Payment of obligations	\$0.00	<u>(\$31,136.35)</u>	<u>(\$4,721.39)</u>	<u>(\$5,437.33)</u>
Other cash outflows	\$0.00	<u>(\$27,075.09)</u>	<u>(\$4,105.56)</u>	<u>(\$4,728.11)</u>
Total cash outflow	\$246,496.37	\$924,420.99	\$1,121,705.41	\$1,286,750.84
Business Cycle Effect				
Change in receivables	\$0.00	<u>(\$13,988.80)</u>	<u>(\$2,121.21)</u>	<u>(\$2,442.86)</u>
Change in payables	\$0.00	\$115,520.39	\$17,517.05	\$20,173.27
Change in inventory	\$0.00	<u>(\$279,775.94)</u>	<u>(\$42,424.11)</u>	<u>(\$48,857.14)</u>
Total business cycle	\$0.00	(\$178,244.35)	(\$27,028.27)	(\$31,126.73)
Open balance	\$767,503.63	\$767,503.63	\$685,813.35	\$717,598.10
Increase in cash	N/A	<u>(\$81,690.28)</u>	<u>\$31,784.75</u>	<u>\$46,385.22</u>
End balance	N/A	\$685,813.35	\$717,598.10	\$763,983.32